



WORK EXPERIENCE

08/2016 - **CEO, Investment and Business Consultant**
onwards I-DS Coaching & Consulting, Skopje, Macedonia

Key activities:

- Finds funding and investment opportunities for clients
- Writes, leads and implements Horizon 2020. IPARD, FITR and other financing projects
- Designs and implements personalized business coaching programs for management teams and executives
- Develops, leads and implements reorganization and restructuring projects for clients

11/2019- Started active cooperation with IME Project for Increased Employability
onwards undertaken by the Swiss Embassy in Skopje
12/2018- Started active cooperation with the Business Ecosystem Project undertaken
09/2020 by USAID

06/2014- **Independent Consultant**
07/2016

Key activities:

- Performed individual and group coaching for employees, managers and executives.
- Designed and implementing investment projects for EU funds
- Implementing investment projects

06/2014- **Investment Project Manager**
07/2016 Inzinerer DASS, Ohrid, North Macedonia

Key activities:

- Analyzed and undertook new business/investment opportunities
- Provided funding opportunities for innovative projects
- Prepared tender and bidding documentation for projects
- Managed and implemented international energy-efficiency turn-key projects.

06/2012- **Strategic Risk Management Associate**
05/2014 Erste Group, Vienna, Austria

Key activities:

- Identified bank's strategic and emerging risks.
- Monitored risk and ensured risk compliance.
- Managed the implementation of all risk regulations.

EDUCATION

10/2012- **MBA with focus on Finance and Banking - AACSB accredited**
04/2016 University American College, Skopje, North Macedonia
Honors: Magna Cum Laude Honors

08/2009- **BA in International Relations**
05/2012 **BA in Management with Emphasizes on International Business**
Webster University, Vienna, Austria
Honors: University-Wide Academic Honors: Magna Cum Laude
Departmental Academic Honors in International Relations
Departmental Academic Honors in Management

PERSONAL DATA

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idscoachingconsulting.com

Nationality

Macedonian

KEY SKILLS

Investment Analysis

Financial Consulting

Project Management

Strategic Management

Business Coaching

Restructuring

Reorganization

Personal Development

CERTIFICATES

- 09/2016-11/2017 **Internationally Certified Neuro Human Behavior Master Practitioner**
Bureau Land, Groningen, Netherlands
- 02/2015-onwards **Internationally Certified Investment Analyst**
AZEK – Training Center for Investment Professionals, Bülach, Switzerland
- 09/2015-05/2017 **Internationally Certified Capital Coach**
Bureau Land, Groningen, Netherlands
- 12/2014-09/2015 **Internationally Certified Neuro Human Behavior Practitioner**
Bureau Land, Groningen, Netherlands
- 04/2014-05/2014 **Internationally Certified WingWave Coach**
NLP Academy, Zagreb, Croatia

RECOGNITIONS

- 10/2019 **Recognized for Contributing towards the Creation of More-Sustainability Business Community in North Macedonia and Serbia**
Ishrana Buducnosti, Novi Sad, Serbia
- 09/2019 **Recognized for Facilitating Cooperation between the Macedonian and the Dutch Business Community**
Dutch Embassy, North Macedonia
- 09/2017 **Recognized for Contributing towards Increased Inclusion of Women in Executive Position in Slovenia and North Macedonia**
Insight, Maribor, Slovenia
- 07/2014 **Recognition for the Organization of International Fundraising Projects**
Rotaract Club, Ohrid, North Macedonia
- 08/2012 **Recognition for Successfully Delegating Hungary in the IAEA Committee**
Vienna Model of the United Nations, Vienna, Austria
- 02/2012 **European Cultural Heritage Award**
Mihai Eminescu International Academy, Bucharest, Romania
- 07/2009 **Recognition for Volunteering**
Women International Handball Association, Skopje, North Macedonia

COMPUTING SKILLS

Microsoft Office
Proficient

SAP
Proficient

SAS
Proficient

LANGUAGES

Macedonian
Mother tongue

English
Proficient

German
Proficient

Serbian
Proficient

Croatian
Proficient

Russian
Intermediate